



# DANA INTERMEDIATE BOND STRATEGY

## QUARTERLY Fact Sheet

As of December 31, 2022

### INVESTMENT PHILOSOPHY

We believe a well-diversified investment portfolio should contain a high quality fixed income allocation, and predictable results make it easier to grow cumulative wealth. Dana applies a uniform investment process to improve consistency of returns and reduce volatility.

### INVESTMENT OBJECTIVE

Dana's Intermediate Bond Strategy seeks to deliver attractive excess yield over other high quality intermediate duration investment options while focusing on sector allocation, credit quality and duration in order to perform well in most market environments.

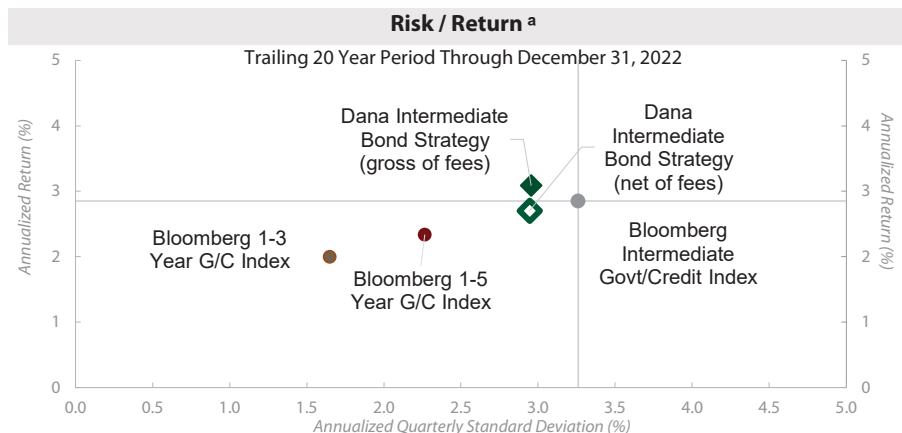
### INVESTMENT STRATEGY

Dana's Intermediate Bond Strategy focuses on individual security holdings with broad market exposure to government, agency, mortgage, and corporate securities. Our process manages risk by controlling duration, yield curve positioning, sector allocation and security selection. We begin by understanding specific client objectives including income needs, time horizons, tax considerations and credit restrictions. We excel at building customized solutions and actively manage portfolios to incorporate client specific goals, while providing consistent long-term portfolio returns.

Profile	Dana Intermediate Bond Strategy	
Benchmark	Bloomberg Intermediate Govt/Credit Index ("BIGC Index")	
Inception Date	September 30, 1995	
Avg Number of Holdings	30 - 65	
Target Cash (%)	0 - 5	
<b>Characteristics</b>	Dana Intermediate Bond Strategy	BIGC Index
Yield to Maturity (YTM) (%) ‡	4.81	4.56
Effective Duration	3.53	3.84
Average Maturity (Years)	4.09	4.26
Average Credit Quality	Aa3	Aa2
Average Coupon (%)	3.00	2.32
<b>Trailing 20 Year (net of fees) <sup>a</sup></b>	Dana Intermediate Bond Strategy	BIGC Index
Alpha	0.06	-
Sharpe Ratio	0.48	0.48
<b>Credit Quality Allocation (%)</b>	Dana Intermediate Bond Strategy	BIGC Index
Aaa	45.26	67.96
Aa	2.43	2.78
A	29.99	14.04
Baa to NR	22.32	15.22
<b>Effective Duration Allocation (%)</b>	Dana Intermediate Bond Strategy	
<1.00	13.24	
1.00 - 2.99	31.57	
3.00 - 4.99	33.89	
5.00+	21.30	

‡ For callable bonds, expected yield-to-call is used.  
Data source: BondEdge unless otherwise noted.

Average Annual Total Return (%) as of 12/31/2022	Unannualized						Since Inception
	Quarter	1 Year	3 Year	5 Year	10 Year	20 Year	
<b>Dana Intermediate Bond Strategy (gross of fees)</b>	<b>1.68</b>	<b>-7.92</b>	<b>-0.79</b>	<b>1.03</b>	<b>1.50</b>	<b>3.09</b>	<b>4.14</b>
<b>Dana Intermediate Bond Strategy (net of fees)</b>	<b>1.60</b>	<b>-8.21</b>	<b>-1.09</b>	<b>0.73</b>	<b>1.20</b>	<b>2.70</b>	<b>3.75</b>
Benchmark Index	1.54	-8.23	-1.26	0.73	1.11	2.69	3.81



## FIXED INCOME PORTFOLIO MANAGEMENT TEAM



**J. JOSEPH VERANTH, CFA**  
Chief Investment Officer



**ROBERT LEUTY, CFA**  
Director of Fixed Income



**BRIAN LEHKY**  
Senior Vice President

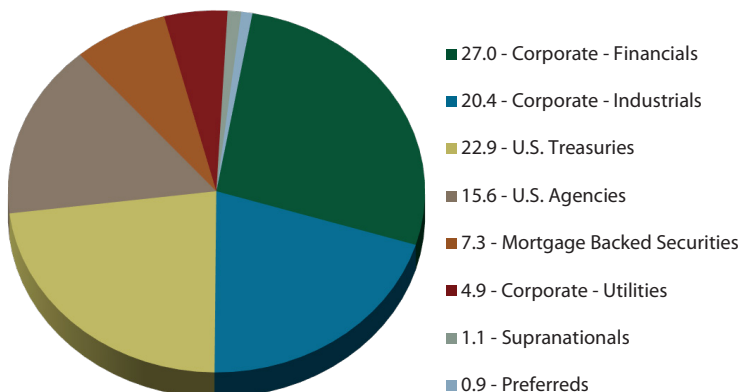


**NOAMAN SHARIEF**  
Senior Vice President



**MATTHEW SLOWINSKI, CFA**  
Senior Vice President

### Asset Allocation (%) as of December 31, 2022



Due to rounding, totals may not equal 100%. Excludes Cash.

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Total Return Gross of Fees	6.03%	0.32%	3.10%	1.53%	2.31%	2.61%	0.61%	7.14%	7.35%	-1.21%	-7.92%
Total Return Net of Fees	5.78%	0.02%	2.79%	1.24%	2.00%	2.32%	0.33%	6.79%	7.03%	-1.49%	-8.21%
Benchmark Return	3.89%	-0.86%	3.12%	1.07%	2.08%	2.14%	0.88%	6.80%	6.43%	-1.44%	-8.23%
Composite 36 Month Standard Deviation	1.96%	2.09%	1.82%	1.88%	1.98%	1.90%	1.89%	1.87%	2.51%	2.55%	4.04%
Benchmark 36 Month Standard Deviation	2.16%	2.11%	1.94%	2.10%	2.23%	2.11%	2.09%	2.04%	2.31%	2.34%	3.82%
Number of Portfolios	123	123	133	194	212	204	210	183	190	224	248
Internal Dispersion	2.36%	1.06%	0.83%	0.86%	0.59%	0.57%	0.38%	1.23%	3.39%	1.24%	1.03%
Composite Assets (US\$ millions)	177.9	161.1	170.7	201.4	156.4	144.5	135.2	121.2	121.7	164.1	142.0
Strategy Assets (US\$ millions)	177.9	161.1	170.7	201.4	156.4	144.5	135.2	121.2	121.7	164.1	142.0
Total Firm Assets (US\$ millions)	3,264.2	3,662.9	4,091.7	4,490.7	4,769.4	4,865.7	5,183.2	4,548.9	4,782.0	4,647.0	4,427.7
Total Entity Assets (US\$ millions)	3,622.2	4,484.3	5,383.3	6,634.5	7,172.0	7,538.4	7,454.1	7,142.0	7,185.0	7,662.0	6,816.3

Strategy Assets and Total Entity Assets include applicable composite assets, wrap program assets, and model portfolio assets and are presented as supplemental information.

Dana does not have final trading authority on model portfolio assets, which are excluded from both Composite Assets and Total Firm Assets.

Dana Investment Advisors, Inc. ("Dana") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. GIPS is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Dana has been independently verified for the periods January 1, 1992 through December 31, 2021.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Dana Intermediate Bond composite has had a performance examination for the periods December 31, 1995 through December 31, 2021. The verification and performance examination reports are available upon request.

- **Definition of Firm:** Dana Investment Advisors, Inc. is an SEC-registered independent investment management firm established in 1980 and is not affiliated with any parent organization. Dana manages a variety of equity, fixed income, and balanced portfolios for primarily U.S. institutional, individual, and mutual fund clients.
- **Composite Creation Date:** December 31, 1995.
- **Composite Definition:** The Dana Intermediate Bond composite includes all fixed income portfolios that invest in intermediate duration U.S. investment grade fixed income securities with the goal of providing competitive current yield within a well-diversified, high credit quality, intermediate duration fixed income strategy. The composite does not have a minimum size criterion for membership. A complete list of composite descriptions is available upon request.
- **Benchmark Description:** The current benchmark for the Dana Intermediate Bond composite is the Bloomberg Intermediate Government/Credit Index ("BIGC Index"). Prior to January 1, 2010, the ICE BofAML 1-5 Year US Corporate & Government Index was used as the composite's benchmark. The change was made to better reflect the longer duration of the Strategy as it evolved over time.
- **Composite Construction:** Prior to January 1, 2009, the composite included the Intermediate Bond segment of balanced accounts. Cash was allocated to these segments based on the average cash position of the Intermediate Bond "only" portfolios in the composite.
- **Performance and Fees:** Valuations are computed and performance is reported in U.S. dollars. Gross-of-fees returns are presented before investment management and custodial fees but after all trading expenses. Net-of-fees returns are calculated by deducting Dana's actual investment management fees from the monthly gross-of-fees returns. Dana's current standard annual Intermediate Bond fee schedule is 0.30% on the first \$3MM, 0.25% on the next \$7MM, and 0.20% thereafter; however, Dana's investment management fees may vary based upon the differences in size, composition, and servicing needs of client accounts. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- **Standard Deviation:** The 36-month annualized standard deviation measures the variability of the monthly net-of-fees composite and the benchmark monthly returns for the period.
- **Internal Dispersion:** Dispersion is calculated using the equal-weighted standard deviation of annual net returns of those portfolios that were included in the composite for the entire year.

**Past performance is not indicative of future results.**

Data and Chart Sources: Dana Investment Advisors; (a) Morningstar Direct.