



DANA SMALL CAP EQUITY STRATEGY

QUARTERLY
REVIEW

As of September 30, 2023

After a somewhat stable first half of the year, interest rates began steadily rising in mid-July, and by the end of the quarter were at their highest level in over 15 years. These higher rates put pressure on equity markets as valuation measures began to discount future cash flows at higher rates. Not only did rates back up, but oil prices did as well, moving from approximately \$70 to \$90 a barrel by quarter end. The Energy sector was the only sector that delivered a positive return out of the 11 sectors in the benchmark. Investors began to fear that rates would remain higher for longer and this also increased concerns of a rate-induced recession. As a result of higher oil prices, and fear of higher rates for longer, the S&P 500 Index ended the quarter down -3.27%, with mid-cap and small-cap stocks suffering deeper declines. The Russell 2000 Index declined -5.13%.

The Dana Small Cap Equity Strategy declined -6.87% for the quarter, and yet has remained in positive return territory year-to-date, and is up over 10% year-over-year. Overall earnings continue to beat expectations in the Strategy, providing a strong validation of our stock selection discipline. We are seeing value in the small cap universe compared to loftier values in the largest cap stocks and continue to take advantage of these opportunities. Our outlook remains optimistic for the existing Strategy.

SECTOR CONTRIBUTORS

Financials – Pinnacle Financial Partners, Inc. (PNFP) and Evercore, Inc. (EVR) were up double-digits, both contributing on an absolute and relative basis.

Consumer Discretionary – Group 1 Automotive, Inc. (GPI) delivered a positive return in an otherwise weak sector laden with consumer spending worries.

SECTOR DETRACTORS

Industrials – Cyclical, interest rate sensitive stocks were under pressure and this included MasTec, Inc. (MTZ).

Health Care – DocGo, Inc. (DCGO) and TransMedics Group, Inc. (TMDX) lagged in this underperforming sector in Q3.

SELECT ADDITIONS

EnerSys (ENS) – Enersys is a leader in power storage for industrial vehicles and telco and utility applications. ENS is poised to grow margins with modest sales growth.

Weatherford International PLC (WFRD) – WFRD is a services company involved in drilling, construction and production of wells. Diversification outside the lower 48 comes from rising rig counts globally especially in Latin America. The firm is generating better than consensus FCF and leverage is falling. Versus larger peers, WFRDs multiple has ample room for expansion.

SELECT DELETIONS

Hub Group, Inc. (HUBG) – Intermodal and freight pricing and volumes are fading on the widespread inventory drawdowns. This and a better opportunity in EnerSys drove the swap.

Ovintiv, Inc. (OVV) – Ovintiv's balance sheet discipline took a back seat to some asset shuffling, but their tilt to natural gas versus crude meant less leverage to higher commodity deck vs peers. We prefer Weatherford's diversification and upside potential at this stage.

Characteristics ^{a b}	Dana Small Cap Equity	Ru2000 ETF
Market Cap (\$ billions)	4.4	2.8
Median Market Cap (\$ billions)	3.7	0.8
Dividend Yield (%)	1.2	1.6
3 Year Dividend Growth (%)	10.3	7.5
Return on Equity (ROE) (%) ²	20.0	8.9
P/E NTM ¹	16.5	23.0
NTM Earnings Yield (%)	5.7	3.7
Hist 3Yr Sales Growth (%)	20.5	15.9
PEG	1.5	2.2
<i>Weighted Average unless noted: 1 Weighted Harmonic Average; 2 Weighted Median</i>		
Statistics (net of fees) ^b	Dana Small Cap Equity	Russell 2000 Index
Monthly Returns Since 7/31/1999		
Alpha	1.76	-
Beta	0.85	1.00
Sharpe Ratio	0.35	0.27
Batting Average	.507	-
Information Ratio	0.12	-

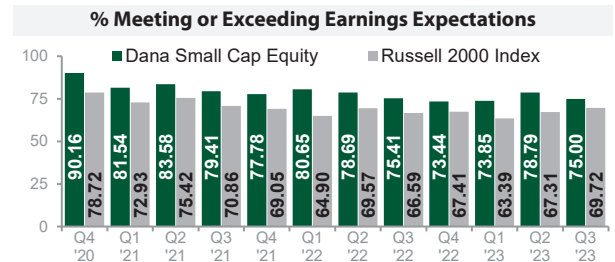
Average Annual Total Return (%)
as of 09/30/2023

	Unannualized								
	Quarter	YTD	1 Year	3 Year	5 Year	10 Year	20 Year	Since Inception	
Dana Small Cap Equity Strategy (gross of fees)	-6.74	2.27	10.70	10.94	2.96	6.83	8.43	8.92	
Dana Small Cap Equity Strategy (net of fees)	-6.87	1.84	10.08	10.30	2.35	6.20	7.83	8.32	
Russell 2000 Index	-5.13	2.54	8.93	7.16	2.40	6.65	8.13	7.34	

Sector Allocation (%) as of 09/30/2023	Dana Small Cap Equity	Ru2000 ETF
Communication Services	2.39	2.40
Consumer Discretionary	10.84	10.61
Consumer Staples	3.59	3.59
Energy	8.46	8.46
Financials	16.20	16.01
Health Care	14.85	14.85
Industrials	17.36	17.32
Information Technology	13.22	13.33
Materials	4.61	4.57
Real Estate	6.03	6.04
Utilities	2.45	2.82

Due to rounding, totals may not equal 100%

Dana Small Cap Equity Strategy Top 10 Holdings (%) as of 09/30/2023	
Veeco Instruments Inc	2.40
Tenable Holdings Inc	2.19
Atkore Inc	2.19
Weatherford Int'l	2.11
Clean Harbors Inc	2.11
Matador Resources Co	2.08
Cactus Inc	2.07
Advanced Drainage	2.06
Lattice Semiconductor	2.02
GMS Inc	1.97



Dana's Small Cap Equity Strategy holdings continue to execute well, experiencing more positive earnings surprises than the Russell 2000 Index.

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	YTD 2023
Total Return Gross of Fees	46.27%	6.72%	2.13%	11.89%	13.23%	-15.28%	23.35%	13.63%	29.20%	-19.61%	2.27%
Total Return Net of Fees	45.57%	6.18%	1.56%	11.13%	12.49%	-15.84%	22.63%	12.93%	28.44%	-20.09%	1.84%
Benchmark Return	38.82%	4.89%	-4.41%	21.31%	14.65%	-11.01%	25.52%	19.96%	14.82%	-20.44%	2.54%
Composite 36 Month Standard Deviation	16.34%	12.50%	13.30%	14.18%	12.54%	15.59%	16.61%	25.95%	23.77%	25.86%	20.63%
Benchmark 36 Month Standard Deviation	16.45%	13.12%	13.96%	15.76%	13.91%	15.79%	15.71%	25.27%	23.35%	26.02%	22.07%
Number of Portfolios	36	57	51	54	50	46	37	26	26	25	25
Internal Dispersion	1.33%	0.57%	0.48%	0.66%	0.55%	0.68%	1.04%	1.61%	0.40%	0.78%	N/A
Composite Assets (US\$ millions)	46.0	62.6	67.3	123.5	135.3	107.1	109.4	71.8	68.0	50.2	36.6
% of Bundled Fee Assets	21.4%	30.5%	12.5%	8.1%	7.7%	7.4%	6.1%	2.1%	2.5%	2.6%	3.8%
Strategy Assets (US\$ millions)	79.2	172.8	286.4	429.7	489.9	368.1	310.0	235.2	271.3	198.0	183.6
Total Firm Assets (US\$ millions)	3,664.9	4,091.7	4,490.7	4,769.4	4,865.7	5,183.2	4,548.9	4,782.0	4,647.0	4,427.7	4,445.4
Total Entity Assets (US\$ millions)	4,486.3	5,383.3	6,634.5	7,172.0	7,538.4	7,454.1	7,142.0	7,185.0	7,662.0	6,810.3	6,421.2

Strategy Assets and Total Entity Assets include applicable composite assets, wrap program assets, and model portfolio assets and are presented as supplemental information.

Dana does not have final trading authority on model portfolio assets, which are excluded from both Composite Assets and Total Firm Assets.

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A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Dana Small Cap Equity composite has had a performance examination for the periods July 31, 1999 through December 31, 2022. The verification and performance examination reports are available upon request.

- Definition of Firm:** Dana Investment Advisors, Inc. is an SEC-registered independent investment management firm established in 1980 and is not affiliated with any parent organization. Dana manages a variety of equity, fixed income, and balanced portfolios for primarily U.S. institutional, individual, and mutual fund clients.
- Composite Creation Date:** July 31, 1999.
- Composite Definition:** The Dana Small Cap Equity composite includes all fee-paying, discretionary equity portfolios that invest in U.S. equities with the goal of providing long-term capital appreciation within a well-diversified small cap strategy. The composite does not have a minimum size criterion for membership. A complete list of composite descriptions is available upon request.
- Benchmark Description:** The benchmark for the Dana Small Cap Equity composite is the Russell 2000 Index.
- Composite Construction:** Prior to April 1, 2008, the composite included the Small Cap Equity segment of balanced accounts. Cash was allocated to these segments based on the average cash position of the Small Cap Equity "only" portfolios in the composite.
- Performance and Fees:** Valuations are computed and performance is reported in U.S. dollars. Gross-of-fees returns are presented before investment management and custodial fees but after all trading expenses. The composite contains both traditional commission paying and bundled-fee (i.e., asset-based pricing) portfolios. Trading costs are allocated to bundled-fee portfolios at actual asset-based rates. If actual asset-based trading costs cannot be readily identified, the entire bundled fee (which may include costs for administration, investment management, custody, asset allocation, etc.), net of Dana's investment management fees, is deducted from the gross return. Prior to April 1, 2008, transaction costs were allocated to bundled fee trades at a per share commission rate equal to Dana's preferred list of non-directed institutional brokers. Net-of-fees returns are calculated by deducting Dana's actual investment management fees from the monthly gross-of-fees returns. Dana's current standard annual Small Cap Equity fee schedule is 0.75% on the first \$10MM, 0.70% on the next \$15MM, and 0.65% thereafter; however, Dana's investment management fees may vary based upon the differences in size, composition, and servicing needs of client accounts. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- Standard Deviation:** The 36-month annualized standard deviation measures the variability of the monthly net-of-fees composite and the benchmark monthly returns for the period.
- Internal Dispersion:** Dispersion is calculated using the equal-weighted standard deviation of annual net returns of those portfolios that were included in the composite for the entire year.

Past performance is not indicative of future results.

Characteristics for the iSHARES® Russell 2000 ETF ("Ru2000 ETF") are presented for informational purposes only and are merely intended to serve as an approximation of similar characteristics for the underlying index. Dana is neither affiliated with iSHARES®, nor its distributor, BlackRock Investments, LLC ("BLACKROCK®"). iSHARES® and BLACKROCK® are registered trademarks of BFA and its affiliates. Data and Chart Sources: Dana Investment Advisors; (a) FactSet Research Systems; (b) Morningstar Direct.