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# DANA CATHOLIC ESG EQUITY STRATEGY

www.DanaInvestment.com

## HERITAGE A strong family culture

# THE WISE CHOICE

Since our founding in 1980, Dana has remained independent and Employee-owned. Our investment firm is built on trust, integrity, and professional experience.

## QUALITY

Excellence in meeting client expectations

Dana strives to provide personalized client service and excellence in everything it does. We are uncompromising in our efforts to deliver superior results to clients.

## EXPERTISE

Focus on what we do best

Dana has assembled an investment team with diverse skill sets and specialized knowledge. We are adept at navigating challenging market environments and developing customized solutions.

# CONSISTENCY

Adherence to a uniform process

Dana implements a uniform investment process to minimize volatility and improve consistency of returns. We seek repeatable and predictable results to most effectively grow cumulative wealth.



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#### DANA INVESTMENT A D V I S O R S

Dana Investment Advisors was built on the belief that adhering to a defined investment process allows our professionals to focus on the fundamentals of consistent outperformance through security selection.

- Founded in 1980
- Employee-owned
- Equity, taxable and tax-exempt fixed income, and ESG asset manager
- \$7.662 billion of assets under advisement as of December 31, 2021
- Headquartered in Brookfield, Wisconsin

We've never wavered from our goal of providing above-market returns while reducing volatility for our clients.

#### DANA CATHOLIC ESG PROCESS

# Universe: The union of the Russell 3000 Index and S&P 1500 Index (approximately 3000 stocks)

<b>STRUCTURAL RISK CONTROLS</b> Sector neutral, equal weighted, fully invested to minimize volatility and focus on stock selection as primary value add							
	ESG		FINANCIAL				
	Derive proprietary relative ESG rank from discretionary E, S, and G scores	I N	Derive proprietary sector relative rank based on valuation, growth, and quality				
Quantitative Models	Utilize thousands of underlying data points from multiple ESG vendors Compute a size-adjusted relative Dana ESG rank to target top 30% of companies (~ 900-1000) by market capitalization.		Utilize earnings, cash flow and growth metrics, and balance sheet variables	Quantitative Models			
			Focus on higher-ranking securities by sector (100-150 stocks)				
	Reconcile contradictory ESG scores	R	DuPont analysis				
	Evaluate sector specific ESG drivers		Earnings estimates and revisions				
Fundamental Analysis	Assess materiality on future earnings	i	Uses of cash flow	Fundamental Analysis			
.,	Review potential systematic litigation, regulatory, and environmental risks		Persistence of competitive advantages Organic versus inorganic growth				

Certain qualitative considerations may give rise to us overriding one or more aspects of our quantitative research.

#### **A**DVOCACY

Proxy voting, letters and resolutions, corporate engagement

Dana's holistic process is **Comprehensive**, **Balanced**, **Thoughtful** and it adheres to the faith-based guidelines set forth by the U.S. Conference of Catholic Bishops (USCCB)

**Comprehensive:** Dana's proprietary quantitative Environmental, Social, and Governance (ESG) model utilizes thousands of underlying data points from multiple vendors to rank approximately 3,000 U.S. stocks.

**Balanced:** An ESG rank is calculated for each stock by equally weighting the factors using a geometric mean that helps to identify companies with favorable performance across all E, S, and G considerations. A size adjustment is then utilized to compute a relative Dana ESG rank that is used to create an investment universe comprised of the top 30% of companies by market capitalization (~ 900-1000 stocks).

Thoughtful: Dana integrates ESG criteria into Dana's stock selection process, resulting in positive, best-in-class

representation. Advocacy efforts are aligned and consistent with process.

**Faith-Based:** Dana's faith-based investing incorporates the U.S. Conference of Catholic Bishops guidance to protect human life and dignity, economic justice, and the environment.

Exclu	sions	Environmental		Social		Governance		Advocacy
	ic Stem Cell •	Climate Change	•	Workforce Diversity	•	Board Composition	•	Proxy Guidelines
	ptives and •	Impacts and Metrics Fines and	•	Human Rights Policies	•	CEO Compensation Audit and	•	Sign-on Letters and Resolutions
Abortion <ul> <li>Adult Ent</li> </ul>	ertainment •	Regulatory Actions Environmental	•	Product and Workplace Safety	•	Accounting Board	•	Corporate Engagement
• Tobacco		Disclosures and Policies	•	Labor Rights and Policies		Independence	•	Partnerships with Mission-aligned
Gambling	•	Board	•	Animal Testing	•	Corporate Transparency		Nonprofits
<ul> <li>Weapons</li> </ul>		Accountability	•	Annual resting		nansparency		

#### DANA ESG PROCESS

#### UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS

Dana Investment Advisors ESG factors map to the United Nations Sustainable Development Goals

# SUSTAINABLE G ALS



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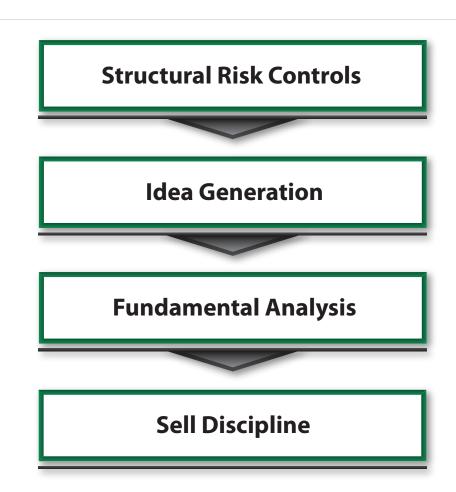
03/12/2021 JLKG

Source: United Nations, Sustainable Development Goals. Dana Investment Advisors is not affiliated with the above organization.. The content of this publication has not been approved by the United Nations and does not reflect the views of the United Nations or its officials or Member States. For additional information on each of the 17 United Nations Sustainable Development Goals: <a href="https://www.un.org/sustainabledevelopment/sustainable-development-goals/">https://www.un.org/sustainable-development/sustainable-development-goals/</a>

## DANA EQUITY STRATEGIES

# Investment Philosophy

We strive to generate excess *risk-adjusted returns* through a *consistent and disciplined* investment process.



## DANA EQUITY STRATEGIES

Structural Risk Controls		Relative Valuation
Idea Generation		Sector Neutral
	Structural Risk Controls	Equal Weighting
Fundamental Analysis		Position Size Limits
Sell Discipline		Fully Invested

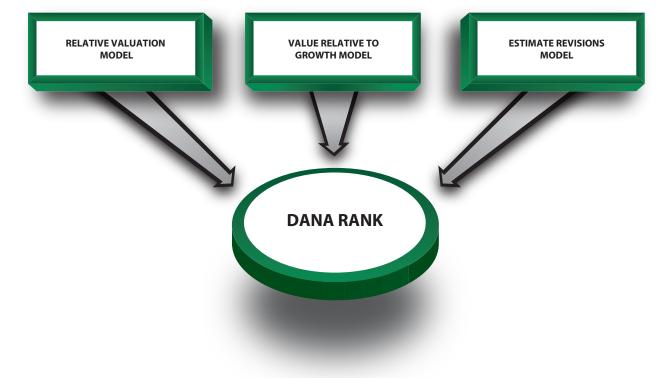
Dana's sector neutral investment approach recognizes it is very difficult to predict future sector performance. Dana's Risk Approach: Structural Risk Controls are the groundwork for our repeatable and consistent investment process.

2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Cons Stpl	Info Tech	Energy	Energy	Telecom	Energy	Cons Stpl	Info Tech	Cons Disc	Utilities	Financials	Cons Disc	Utilities	Cons Disc	Energy	Info Tech	Health Care	Info Tech	Info Tech	Energy
-6.9%	46.6%	28.8%	29.1%	36.5%	32.4%	-17.7%	59.9%	27.6%	19.9%	28.8%	43.1%	29.0%	10.1%	27.3%	38.8%	6.5%	50.3%	43.9%	54.7%
Materials	<b>Cons Disc</b>	Utilities	Utilities	Energy	Materials	Health Care	Materials	Industrial	Cons Stpl	Cons Disc	Health Care	Health Care 25.3%	Health Care	Telecom	Materials	Utilities	<b>Comm Svcs</b>	<b>Cons Disc</b>	Real Estate
-7.7%	<b>36.1</b> %	19.6%	12.8%	23.7%	20.0%	-24.5%	45.2%	26.9%	13.9%	23.9%	41.5%		7.0%	23.5%	23.8%	4.1%	<b>33.1%</b>	33.3%	46.2%
Energy	Materials	Telecom	Health Care	Utilities	Utilities	Utilities	Cons Disc	Materials	Health Care	<b>Telecom</b>	Industrial	Info Tech	Cons Stpl	Financials		Info Tech	Financials	Comm Svcs	Financials
-13.3%	34.8%	16.0%	4.9%	21.5%	15.8%	-31.6%	38.8%	22.9%	12.7%	18.3%	40.7%	20.1%	6.6%	21.7%		3.4%	32.1%	23.6%	35.0%
Financials	Industrial	Industrial	Financials	Cons Disc	Info Tech	Telecom	Industrial	Energy	Telecom	Health Care	Financials	Cons Stpl	Info Tech	Industrials	Financials	Cons Disc	Industrials	Materials	Info Tech
-16.4%	29.8%	16.0%	3.7%	19.8%	15.5%	-33.6%	17.3%	19.7%	6.3%	17.7%	35.6%	16.0%	5.9%	18.4%	22.2%	1.8%	29.5%	20.7%	34.5%
Health Care -20.0%	Financials 27.9%	<b>Cons Disc</b> 12.1%	Materials 2.2%	Financials 19.5%	<b>Cons Stpl</b> 11.6%	Cons Disc -34.7%	Health Care 17.1%	Telecom 19.5%		Industrial 15.3%	Info Tech 28.4%	Financials 15.2%	Telecom 3.4%	Utilities 16.4%	Health Care 22.0%	Real Estate -2.1%	Real Estate 29.0%	Health Care 13.3%	Materials 27.3%
Cons Disc	Energy	Materials	Cons Stpl	Materials	Industrial	Energy	Financials	<b>Cons Stpl</b>	Energy	Materials	Cons Stpl	Industrial	Financials	Materials	Industrials	<b>Comm Svcs</b>	Cons Stpl	Industrials	Health Care 26.0%
-24.5%	22.4%	10.8%	1.3%	18.9%	9.8%	-35.9%	14.8%	14.2%	4.7%	15.0%	26.1%	9.8%	-1.5%	15.9%	21.3%	-6.8%	27.6%	11.4%	
Industrial	Utilities	Financials	Info Tech	<b>Cons Stpl</b>	Telecom	Industrial	Energy	Financials	Info Tech	Info Tech	Materials	Cons Disc	Industrial	Info Tech	<b>Cons Stpl</b>	Cons Stpl	Cons Disc	Cons Stpl	Cons Disc
-27.6%	21.1%	8.2%	0.4%	14.3%	8.5%	-41.5%	11.3%	12.2%	2.4%	14.7%	25.6%	9.7%	-2.7%	13.9%	13.5%	-8.8%	27.5%	10.7%	24.4%
Utilities -33.0%	Health Care 13.3%	Cons Stpl 6.0%	Industrial 0.4%	Industrial 13.8%	Health Care 5.4%	Info Tech -43.7%	Cons Stpl 11.2%	Info Tech 10.5%	Industrial -0.6%	Cons Stpl 10.8%	Energy 25.1%	Materials 6.9%	Utilities -4.9%	Cons Disc 6.1%	Utilities 11.8%	Financials -13.1%	Utilities 26.4%	Utilities 0.5%	Comm Svcs 21.6%
Telecom	Cons Stpl	Info Tech	Cons Disc	Info Tech	<b>Cons Disc</b>	Materials	Utilities	Utilities	Materials	Energy	Utilities	Telecom	Materials	Cons Stpl	Real Estate	Industrials	Materials	Financials	Industrials
-35.9%	9.2%	2.1%	-7.4%	7.9%	-14.3%	-47.1%	6.8%	5.5%	-9.7%	4.4%	13.2%	3.0%	-8.4%	5.4%	10.8%	-13.3%	24.5%	-1.7%	21.4%
Info Tech	Telecom	Health Care	Telecom	Health Care	Financials	Financials	Telecom	Health Care 2.8%	Financials	Utilities	<b>Telecom</b>	Energy	Energy	Real Estate	Energy	Materials	Health Care	Real Estate	<b>Cons Stpl</b>
-37.6%	3.3%	0.2%	-9.1%	7.8%	-20.8%	-57.0%	2.6%		-17.1%	1.7%	11.5%	-7.8%	-21.1%	3.7%	-1.1%	-14.7%	20.7%	-2.3%	18.6%
						S&P 500	TOTAL RETU	JRN						Health Care -2.5%	Telecom -1.3%	Energy -18.1%	Energy 11.8%	Energy -33.7%	Utilities 17.7%
-22.1%	28.7%	10.9%	4.9%	15.8%	5.5%	-37.0%	26.5%	15.1%	2.1%	16.0%	32.4%	13.7%	1.4%	12.0%	21.8%	-4.4%	31.5%	18.4%	28.7%

#### S&P 500 Sector Performance

## DANA EQUITY STRATEGIES

Structural Risk Controls		Valuations
Idea Generation Fundamental Analysis	Idea Generation (Quantitative Analysis)	Growth
Sell Discipline		Estimate Revisions



The idea generation phase leverages our propriety models to generate segmented data that efficiently focuses our research on improving or deteriorating trends within sectors, industries or individual companies. We feel this dynamic component is a key advantage and provides a platform that focuses our stock selection.

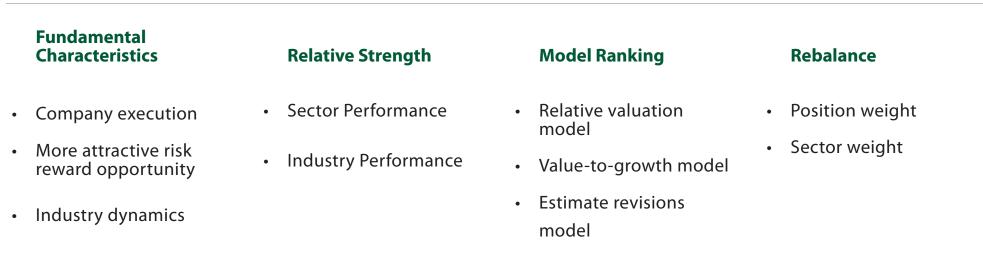
dana equity S T R A T E G I E S		INVESTMENT PHILOSOPHY AND PROCESS
Structural Risk Controls		Business Model & Management
Idea Generation	Fundamental Analysis	Profitability
Fundamental Analysis	Fundamental Analysis	Cash Flow
Sell Discipline		Earnings Decomposition

## Fundamental analysis is the basis for all of Dana's investment decisions

Business Model	Profitability	Cash Flow	Earnings Decomposition
Quality of Management	• ROE / ROA	Operating	
Quality of	Margins	• Free	<ul> <li>Estimates and execution</li> </ul>
Environmental, Social, and Governance Factors	Impact of leverage	Capital requirements	Surprise history
	Earnings history	Uses of cash	components and revision trends
Competitive advantages			• Earnings quality

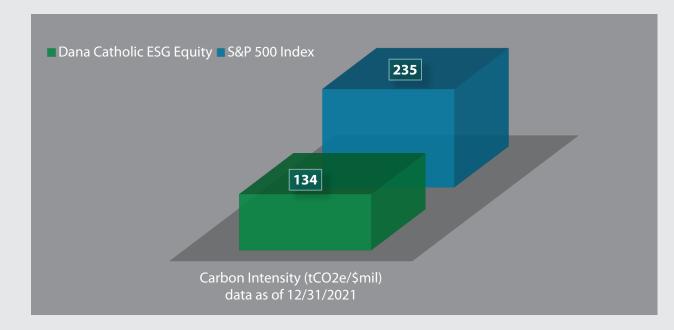
dana equity S T R A T E G I E S		INVESTMENT PHILOSOPHY AND PROCESS
Structural Risk Controls		Fundamental Characteristics
Idea Generation	Sell Discipline	Relative Strength
Fundamental Analysis	Sen Discipline	Model Ranking
Sell Discipline		Rebalance

## Fundamental analysis drives the Dana sell discipline



### DANA CATHOLIC ESG EQUITY S T R A T E G Y

## Carbon Intensity Analysis



Carbon footprint analysis quantifies greenhouse gas emissions (GHG) embedded within the referenced Strategy and Index ("portfolio") presenting these as tonnes (metric ton) of carbon dioxide equivalents (tCO<sub>2</sub>e). Comparing the total GHG emissions of each portfolio company holding relative to annual revenue, gives a measure of carbon intensity that enables comparison between companies, irrespective of size or geography. Each holding's contribution to the carbon footprint of the portfolio is calculated on an equity ownership basis. The carbon footprint of the given portfolio is the sum of these contributions, normalized by revenue owned.

Trucost ESG Analysis S&P Global a

Trucost helps companies, governments, and the investment

community to better understand the possible environmental impact of their investment activities.

Utilizing environmental carbon Intensity Analysis, Trucost aims to quantify the positive environmental impact of choosing to invest in an environmentally aware way.

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Source: Dana Investment Advisors for Dana holdings and weights, Trucost (via Factset) and S&P (via Factset) for index holdings and weights. Dana completed the Carbon analysis using Trucost data and holdings for the Dana Strategy's and S&P 500 Index as of the above referenced date.

#### PROXY VOTING GUIDELINES

### dana esg PROCESS

#### CORPORATE GOVERNANCE

- For an independent chairman of the board
- Against directors serving on more than four boards, more than three for active CEOs
- Against CEO directors serving on the compensation committee
- Against all director nominees if no women are on the board or slate
- Against all director nominees if minority of directors would be independent
- Against ratification of auditors if non-audit fees exceed 25% of total fees paid
- Against ratification of auditors who have served more than ten years

#### **EXECUTIVE COMPENSATION**

- For proposals to link pay to performance
- For executive retention of significant stock
- For disclosure of disparity between executive compensation and employees' median wage
- Against say-on-pay proposals when executive pay does not match company performance
- Against excessive pay packages (less than \$10 million is typically a yes vote; more than \$20 million is, in most cases, a no vote; discretion in the middle)
- Against re-pricing or replacement of stock options (with rare exceptions)
- Against stock option plans that do not apply to all vested/ tenured employees
- Against stock option plans that could result in excessive dilution to existing shareholders

#### SHAREHOLDER RIGHTS

- For proposals to allow shareholders to act by written consent
- For proposals to allow qualified shareholders to nominate director candidates (proxy access)
- For proposals to adopt a simple majority vote standard (for vs. against, abstentions not counted)

#### ENVIRONMENTAL

- For reports on climate change risks, water use risks, GHG emissions reduction targets, renewable energy targets, environmental impact of fracking and other practices, avoidance of conflict minerals, sustainability, supply chain risks, political spending, lobbying that can be produced at a reasonable cost
- For proposals to adopt quantitative renewable energy goals
- For policies that limit global warming to 2°C
- For proposals to adopt recycling strategy

#### <u>Social</u>

- For proposals to implement human rights standards and codes of conduct
- For proposals to improve access to health care
- For proposals to implement humane treatment of animals
- For proposals to end predatory lending practices
- For proposals to increase diversity in the workforce
- For reports on gender pay







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